

# Want to sell your product online ?

# Introduction

The purpose of this proposal is to give you some information about Ebiz India and the account management services we offer, along with information and pricing for a custom account management solution based on your needs. Based on our previous discussion, I feel like we're a good fit for one another. I've spoken with my team, and they excited to get to work helping you reach marketing goals.





At the end of this document, you'll find a pricing table that includes the services we've discussed previously. If, after reviewing our full list of services, you feel like the items in the pricing table don't fit your needs appropriately, just send me a comment (to the right) and I'll make any necessary changes.

Once you're happy with the services and prices for your custom account management solution, go ahead and e-sign at the bottom of this proposal and we'll move forward from there.

### Overview

If you are looking to build your business online, then you are at the right place. Getting yourself listed on online marketplaces, for example, **Amazon , flipkart , Meesho** Etc. Can help you get found by entirely new customers and grow your online business . We enable your company to be a part of the fast- growing world of online retailing. With our elite end-to-end solutions , committed industry experts , transparent and simple processes, We help you not only to participate in the online marketplace but garner the profits of the dynamic and promising universe of e-commerce.

### **Our Expertise**

We have expertise in onboarding on MYNTRA, AJIO, AMAZON, Meesho, Flipkart, JIOMART, DHANI, NYKAA and handling end to end account management. We have experienced category managers which help you to grow your business online, handle your operation work and boost your sales.



### **Our Services**

### **Account Management Services**

#### **Account Registration and New Listing**

#### **Account & Listing Status**

 Account Analysis and Quality Check - Account Creation on marketplaces and quality check of listing & other details which includes bullet point, product title name, description, images etc.

#### **Buyer & seller communication**

 Handling communication with buyer which includes orders query, return query and comments & reviews etc.

#### Advertisement for visibility

•Create new advertisements for sales boost and optimize them for better outcome.

#### **Return reconciliation**

•Follow up with amazon for return shipment and payment claim if product is lost.

#### Claims

All Reimbursement claims are also handled by our team.

#### A to Z guarantee claims

•Our team handles claims delicately and makes sure to not get negative feedback.

#### **FBA registration**

•We do detailed analysis of inventory and provide suggestions which includes FBA suggestions, fix standard inventory, Inventory planning, remove unfulfillable inventory.

#### **Product Pricing**

•We help sellers to have better pricing of their product in comparison with competitors, market situations and promotional events.

#### **Account Health**

•We regularly monitor account health which include LDR(late dispatch rate), ODR(order defect rate), PFCR(pre-fulfillment cancel rate), Intellectual property complaints and Feedbacks.

#### **Promotion Planning**

•We regularly plan deals and discounts.

#### **Lighting Deals**

•We regularly apply lighting deals on seller accounts to keep account ranking higher.

#### **Everyday Operations**

•Day-to-day operations are handled by a team which includes order status monitoring, listing transfer between FBA ship and merchant ship etc.

Many more activities to improve your sales and generate ROI and maintain an account healthy.

### **Onboarded** Clients



















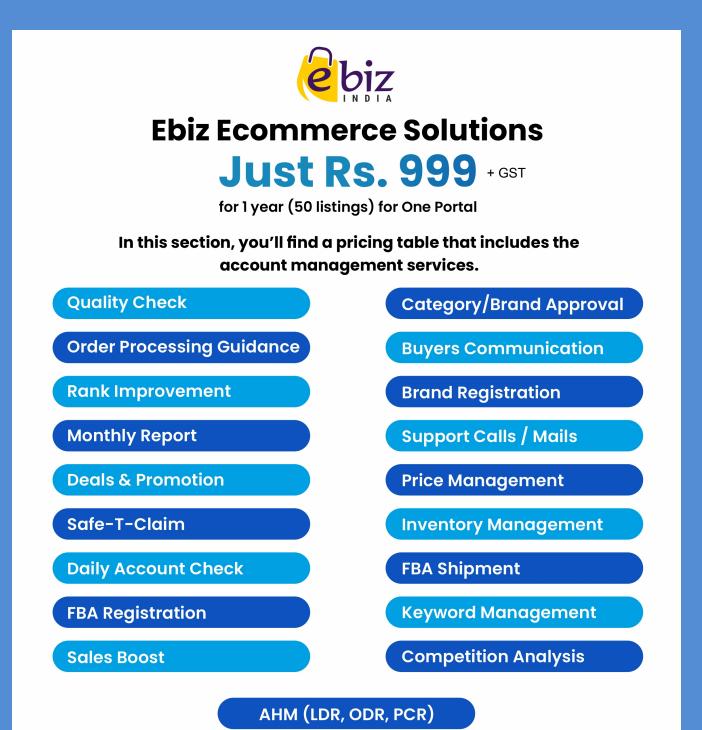






## Commercial

In this section, you'll find a pricing table that includes the account management services that I feel are appropriate based on our previous discussion. If you have any questions or comments, feel free to type them in to the right of the proposal and I'll receive an immediate notification.





### **Ebiz Ecommerce Solutions**

**Ebiz Warehouse Charges** 

Fee type Charges

Storage in FC = 1 Rs (pr Cubic foot )

Pick & Pack Fee = 11 Rs.

#### (Removal or transportation charges are not included)

\*If there is any product damage in transportation, then it will be completely the responsibility of the seller, so whenever you send a product to us, you should send it well packed.

\*If you get any return, it will be claimed by us and its information will be given to you, but we will not have any guarantee that the claim will be passed.

\*If any item gets changed in the return, then we will not be responsible for that either.

\*If your orders do not arrive for a long time, we will send a return request for your products to you. After that you will have 15-20 days to get it back from here33

## **Our Satisfied Client**





































# Thank You!



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